

## BUYING PROCESS

*W*e can help find the right home, townhome or condominium for you and make the process an enjoyable one. With mortgage rates at historic lows, attractive prices and a great selection of homes, there are plenty of opportunities in this market!



## THE FINE ART OF REAL ESTATE

Every situation is unique, and whether you are buying a home, townhome or condominium, your agent has the expertise to provide just the right insight and information to help you with your search.

### PROPERTY SEARCH

Your agent will provide information and develop a strategy to assure that you are offered the opportunity to view and evaluate as many relevant properties as possible.

### PROPERTY SHOWING

Your agent will show you the properties that meet the criteria you have selected.

### PROPERTY EVALUATION/DISCLOSURE

Your agent will give you an expert opinion and objective advice on each property viewed. He or she will also disclose any known defects, including information that might affect your purchase decision.

