

BUYING PROCESS

We provide the luxury of personalized service at every step of the way. Premier Service® is a way of doing business that sets us apart from competitors while giving you a powerful advantage as a home buyer.

THE LUXURY OF PERSONALIZED SERVICE

Your Koenig & Strey agent offers a commitment of Premier Service that caters to your specific needs. As your Trusted Advisor™, Skilled Negotiator™ and Expert Facilitator™, your agent will guide and advise you on each part of your transaction. We complete a **Comprehensive Buyer Needs Analysis** before we start showing you properties so we will have a better idea of what you're looking for in a property.

ACCOUNTABILITY IS GUARANTEED!

Shortly after your real estate transaction is completed, you will be asked to rate the service your agent has provided with a survey sent by an independent third-party research company. The results of that survey are reviewed by our management team and help to ensure you have the final say by actually grading your agent and the overall experience, a powerful incentive for our agents to deliver the very best.

