

Agency Options



Buyer's Agent

A buyer's agent represents you, the buyer, during the home buying process. The agent has a fiduciary responsibility to represent only the home buyer's best interest in all aspects of the home buying transaction.



Seller's Agent

A seller's agent represents the home seller. They may assist the buyer, but do not represent the buyer and must place the interest of the home seller first. The buyer should not tell the owner's agent anything the buyer would not want the owner to know because an owner's agent must disclose to the owner any material information known to the agent.



Dual Agent

A dual agent has a responsibility to represent both the buyer and the seller ethically and honestly, safeguarding the confidentiality of both clients.

● Making the Offer

● Factors Affecting the Price of a Home

● Finding Your Home

● Documents Needed to Apply for a Mortgage

● Estimated Closing Costs

● The Mortgage Process

● Financing Your Home

● How Much Home Can You Afford?

● Advantages of Working with a Buyer's Agent

● Working with a Buyer's Agent

● **Agency Options**

● Defining Your Housing Priorities

● GMAC Real Estate Premier Service